



Apache



APACHE'S COMMITMENT TO NGV'S

RAILROAD COMMISSION OF TEXAS
NGV STAKEHOLDER SEMINAR

AUSTIN, TX

OBIE O'BRIEN

OCTOBER 31, 2013



APACHE NGV INITIATIVES

➤ **Number of CNG Fueling Stations:**

19 Total = 7 Public Access and 12 Private. (Note that our “Compressed Natural Gas Sales Agreement” enables other area fleets to fuel at Apache’s private stations.)

➤ **Number of Apache CNG Vehicles:**

Year-to-date, 2013 = 510 CNG vehicles. Long-term goal is to have 80% of our U.S. fleet of 1,100+ vehicles (primarily pickup trucks) powered by CNG. Our fleet fuel savings vs. gasoline is now exceeding \$60,000/month.

➤ **Annualized CNG Sales Volume:**

75,000 GGE/Month = 900,000 GGE/Year or about 120 MCF/Year. CNG sales continue to increase monthly.



APACHE EMPLOYEE CNG VEHICLE INCENTIVE PROGRAM

Program Elements

- All full-time employees who purchase a new dedicated CNG vehicle or convert a new or used vehicle will receive free CNG for their next \$5,000 of CNG fuel purchases.
- Louisiana and Oklahoma employees will also receive a state income tax credit for 50% of the additional cost of the CNG dedicated or converted vehicle.
- Texas and New Mexico employees will receive this 50% offset from Apache as these states offer no alternative fuel incentives.



OFF-ROAD AND BEYOND

- ▶ Committed to converting as many off-road, diesel engines to CNG/LNG.
- ▶ Drilling Rigs, Compressors, Generators, etc.

